

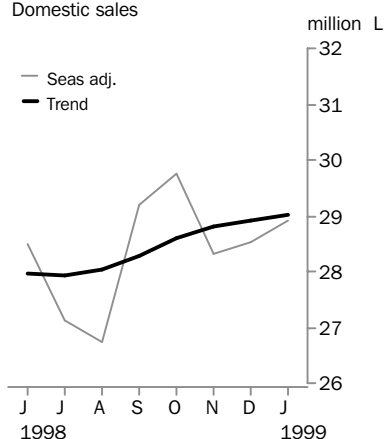


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

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## Australian produced wine

Domestic sales



## JANUARY KEY FIGURES

### TREND ESTIMATES

	Jan 1999 '000 L	% change Dec 1998 to Jan 1999	% change Jan 1998 to Jan 1999
Australian produced wine			
Domestic wine sales	29 019	0.4	2.8
White table wine sales	15 830	0.0	-0.2
Red and rosé table wine sales	8 661	3.3	17.0

### SEASONALLY ADJUSTED

	Jan 1999 '000 L	% change Dec 1998 to Jan 1999	% change Jan 1998 to Jan 1999
Australian produced wine			
Domestic wine sales	28 895	1.3	-0.2
White table wine sales	15 675	1.2	-4.2
Red and rosé table wine sales	8 568	-2.3	12.9

## JANUARY KEY POINTS

### TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine recorded growth for the sixth consecutive month with sales of 29.0 million litres. This is an increase of 0.4% on December 1998 and 2.8% on January 1998.
- The trend estimate for white table wine remained unchanged at 15.8 million litres.
- The trend estimate for red and rosé table wine also recorded growth for the sixth consecutive month increasing by 3.3% on December 1998 and by 17% on January 1998.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total sales of Australian produced wine for January was 28.9 million litres, up 1.3% on December 1998 but down 0.2% on January 1998.
- The seasonally adjusted estimate for white table wine increased by 1.2% on December 1998 but fell 4.2% on January 1998.
- The seasonally adjusted estimate for red and rosé table wine fell by 2.3% on December 1998 but increased by 12.9% on January 1998.

### ORIGINAL ESTIMATES

- In original terms 18.1 million litres of Australian produced wine was sold domestically by wine making businesses during January, down 50.6% on December 1998 and down 3.3% on January 1998.

- For further information about these and related statistics, contact Peter Carmalt on Adelaide 08 8237 7632 or any ABS office shown on the back cover of this publication.

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
February 1999	1 April 1999
March 1999	3 May 1999
April 1999	3 June 1999
May 1999	5 July 1999
June 1999	4 August 1999
July 1999	3 September 1999



## CHANGES IN THIS ISSUE

There are no changes in this issue.



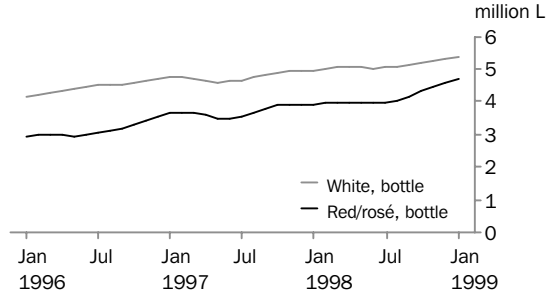
Dennis Trewin  
Acting Australian Statistician



# DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

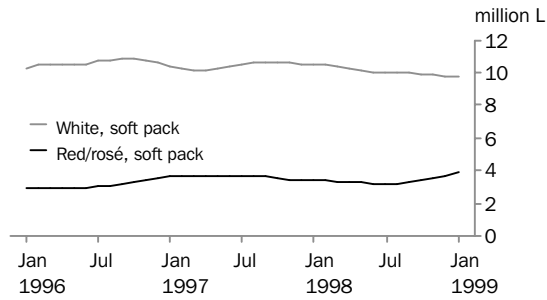
## TABLE WINE, GLASS CONTAINER < 2 LITRES

The January trend estimate for white table wine in glass containers less than 2 litres was up 8.8% on January 1998 and up 28.9% on January 1996. The January trend estimate for red/rosé table wine was up 19.1% on January 1998 and up 60.3% on January 1996.



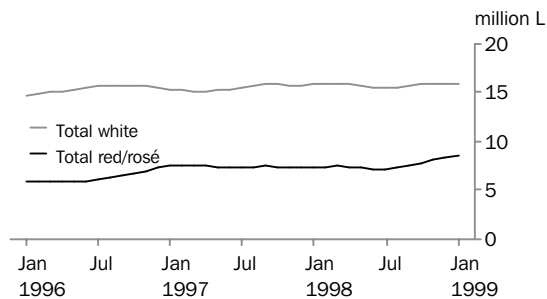
## TABLE WINE, SOFT PACK CONTAINERS

The January trend estimate for white table wine in soft packs fell by 7.2% on January 1998 and fell by 5.3% on January 1996. The trend estimate for red/rosé wine in soft packs was up 14.3% on January 1998 and up 33.4% on January 1996.



## TOTAL WHITE AND RED/ROSÉ TABLE WINE

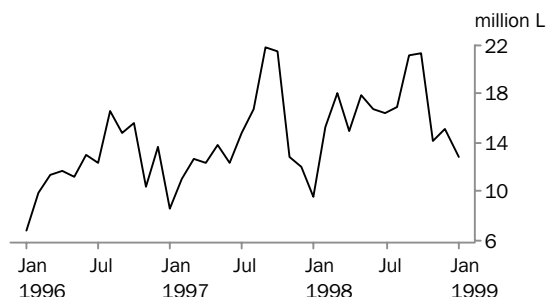
The January trend estimate for the domestic sales of total white table wine was down 0.2% on January 1998 but up 8.2% on January 1996. The January trend estimate for the domestic sales of total red/rosé table wine was up 17.0% on January 1998 and up 47.8% on January 1996.



## EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

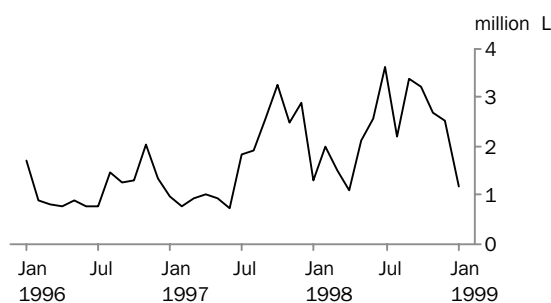
### EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for January shows that a total of 12.8 million litres of Australian produced wine was exported. This was down 15.7% on December 1998 but up 34.3% on January 1998.



### WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for January shows that 1.2 million litres of wine imports worth \$5.9 million was cleared for home consumption. This volume was down 53.9% on December 1998 and down 9.2% on January 1998.



### DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the December quarter 1998 shows that wine available for consumption in Australia increased by 4.1% on the same quarter in 1997. An increase of 4.7% in the sales of Australian produced wine was only partly offset by a 2.5% fall in the volume of imported wine. Total disposals of Australian produced wine rose by 6.2% over the same period, with an increase of 9.5% in exports combined with the increase in domestic sales.

	A Domestic sales of Australian produced wine	B Wine imports cleared for home consumption	A + B Wine available for consumption	C Exports of Australian produced wine	A+ C Total disposals of Australian produced wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
1995-96	309 463	20 256	329 719	129 671	439 134
1996-97	333 591	13 589	347 180	154 393	487 984
1997-98	338 814	25 622	364 436	192 401	531 215
<b>December Qtr 1997</b>	98 562	8 694	107 256	46 376	144 938
<b>December Qtr 1998</b>	103 177	8 476	111 653	50 801	153 978

## DOMESTIC SALES OF TOTAL AUSTRALIAN WINE &amp; TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....				TABLE-RED AND ROSÉ WINE.....				
	Total wine	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
<b>1995-96</b>	309 463	50 588	124 357	3 769	178 707	33 711	34 020	839	68 567
<b>1996-97</b>	333 591	55 212	126 492	3 324	185 032	41 144	41 574	1 016	83 733
<b>1997-98</b>	338 814	59 352	125 269	4 888	189 512	46 746	41 295	868	88 909
<b>1997-98</b>									
January	18 719	3 652	7 495	444	11 591	2 082	1 910	42	4 035
February	22 942	4 388	9 529	525	14 442	2 829	2 414	44	5 287
March	27 282	5 041	10 741	681	16 461	3 783	2 937	54	6 775
April	28 634	5 120	10 558	418	16 096	4 286	3 494	59	7 839
May	26 568	4 552	9 833	278	14 664	4 125	3 263	73	7 461
June	27 414	4 438	10 037	385	14 861	4 270	3 716	68	8 054
<b>1998-99</b>									
July	31 795	5 213	10 238	627	16 078	5 572	4 385	61	10 017
August	24 820	4 101	8 946	282	13 329	4 018	3 403	48	7 469
September	28 494	4 956	10 090	485	15 532	4 182	3 678	59	7 919
October	31 975	6 366	10 422	754	17 542	4 573	3 369	98	8 040
November	34 587	6 358	11 647	885	18 890	4 824	3 722	205	8 751
December	36 615	7 111	11 140	889	19 140	5 016	3 973	79	9 067
January	18 100	3 691	6 484	653	10 828	2 290	2 087	46	4 423
SEASONALLY ADJUSTED									
<b>1997-98</b>									
January	28 943	5 606	10 968	n.a.	16 354	4 003	3 627	n.a.	7 588
February	26 962	4 610	10 047	n.a.	15 133	3 865	3 294	n.a.	7 276
March	28 550	4 942	10 134	n.a.	16 035	3 886	3 327	n.a.	7 513
April	30 297	5 145	10 900	n.a.	16 967	4 158	3 582	n.a.	7 743
May	27 119	4 790	10 105	n.a.	14 993	4 091	3 041	n.a.	7 163
June	28 490	5 974	9 885	n.a.	16 081	3 963	3 355	n.a.	7 714
<b>1998-99</b>									
July	27 134	4 947	9 641	n.a.	14 928	3 938	3 081	n.a.	6 812
August	26 751	4 042	9 764	n.a.	14 627	3 544	3 044	n.a.	6 724
September	29 190	5 159	10 598	n.a.	16 634	4 382	3 538	n.a.	7 804
October	29 756	6 248	10 312	n.a.	16 491	4 476	3 432	n.a.	7 891
November	28 317	4 945	9 726	n.a.	15 601	4 399	3 278	n.a.	7 929
December	28 532	5 251	9 115	n.a.	15 488	4 737	3 949	n.a.	8 768
January	28 895	5 240	10 121	n.a.	15 675	4 558	3 994	n.a.	8 568
TREND ESTIMATES									
<b>1997-98</b>									
January	28 216	4 953	10 521	n.a.	15 867	3 936	3 385	n.a.	7 405
February	28 393	5 004	10 488	n.a.	15 968	3 959	3 372	n.a.	7 445
March	28 460	5 065	10 403	n.a.	15 975	3 981	3 354	n.a.	7 468
April	28 327	5 079	10 249	n.a.	15 846	3 983	3 315	n.a.	7 432
May	28 124	5 063	10 114	n.a.	15 686	3 968	3 264	n.a.	7 345
June	27 970	5 049	10 051	n.a.	15 574	3 950	3 214	n.a.	7 244
<b>1998-99</b>									
July	27 919	5 062	10 024	n.a.	15 544	3 963	3 191	n.a.	7 200
August	28 028	5 098	10 009	n.a.	15 599	4 035	3 224	n.a.	7 285
September	28 277	5 147	9 989	n.a.	15 710	4 159	3 312	n.a.	7 500
October	28 588	5 218	9 963	n.a.	15 827	4 317	3 443	n.a.	7 800
November	28 796	5 284	9 902	n.a.	15 864	4 466	3 586	n.a.	8 110
December	28 897	5 315	9 826	n.a.	15 830	4 589	3 725	n.a.	8 386
January	29 019	5 388	9 763	n.a.	15 830	4 686	3 870	n.a.	8 661

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

WINE TYPE.....

Period	Table '000 L	Fortified '000 L	Sparkling bottle fermentation(a) '000 L	Sparkling bulk fermentation(a) '000 L	Carbonated(b) '000 L	Flavoured(c) '000 L	Vermouth '000 L	Brandy(d) '000 L al
<b>1995-96</b>	247 271	25 863	22 923	7 226	3 087	2 086	999	1 113
<b>1996-97</b>	268 766	25 629	23 370	9 182	3 431	2 183	1 026	987
<b>1997-98</b>	278 422	24 574	22 310	8 759	1 641	2 145	963	974
<b>1997-98</b>								
November	27 179	2 233	3 422	1 230	182	207	106	97
December	26 741	2 090	3 899	1 634	257	197	99	121
January	15 626	1 253	1 157	379	136	125	43	55
February	19 730	1 330	1 130	401	97	130	123	58
March	23 236	1 743	1 417	590	116	148	30	71
April	23 936	2 193	1 485	696	113	167	44	66
May	22 125	2 214	1 170	721	105	204	31	68
June	22 915	2 511	1 057	574	84	171	101	85
<b>1998-99</b>								
July	26 095	2 902	1 569	792	105	265	67	78
August	20 798	1 919	1 146	588	102	196	72	85
September	23 451	1 874	1 746	1 065	136	151	71	71
October	25 583	2 201	2 286	1 448	145	198	113	82
November	27 641	1 902	3 169	1 410	169	174	121	83
December	28 207	2 155	3 779	2 005	214	203	53	114
January	15 250	963	969	648	77	133	58	55

(a) Spritzig table wines are included with table wine.

(b) Prior to 1997, data for Carbonated wine includes some spritzig style wine which was mis-reported.

(c) Includes wine cocktails, marsala, aperitif and tonic wines.

(d) Quantities on which excise duty was paid. Data before July 1997 contained brandy made from fruit other than grape.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE &amp; BRANDY

Period	WINE TYPE.....				TOTAL WINE.....		BRANDY.....	
	Table	Fortified	Sparkling	Other	Quantity	Value	Quantity	Value
	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000	'000 L a/	\$'000
IMPORTS (a)(b)								
<b>1995-96</b>	16 649	105	2 673	830	20 256	60 478	583	7 462
<b>1996-97</b>	10 105	105	2 387	993	13 589	66 503	628	7 889
<b>1997-98</b>	21 447	135	2 996	1 044	25 622	92 926	661	7 861
<b>1997-98</b>								
November	1 983	19	370	135	2 507	10 961	70	903
December	2 515	19	282	86	2 903	11 173	90	1 232
January	1 005	4	197	88	1 294	5 485	31	442
February	1 733	9	218	40	2 001	6 017	40	431
March	1 324	7	100	73	1 504	5 465	44	468
April	1 026	3	57	24	1 111	3 936	46	562
May	1 865	11	168	84	2 128	6 824	48	555
June	2 297	11	205	54	2 566	8 630	65	641
<b>1998-99</b>								
July	3 435	17	114	63	3 629	8 499	46	551
August	1 924	8	180	85	2 197	7 676	49	610
September	2 888	9	343	158	3 398	10 575	54	607
October	r2 694	3	460	79	r3 236	r12 779	54	694
November	1 989	10	483	209	2 691	r14 117	56	763
December	2 117	4	354	r74	r2 549	11 752	72	1 070
January	999	5	131	40	1 175	5 889	34	421
EXPORTS (c)								
<b>1995-96</b>	121 037	2 506	5 489	639	129 671	471 576	24	732
<b>1996-97</b>	144 892	2 490	6 046	966	154 393	603 297	17	526
<b>1997-98</b>	183 024	2 505	6 107	764	192 401	873 827	26	385
<b>1997-98</b>								
November	12 198	207	422	60	12 887	58 073	3	50
December	11 447	169	336	43	11 996	56 540	4	33
January	9 177	191	159	15	9 543	44 260	2	21
February	14 569	200	559	43	15 371	73 679	5	25
March	17 452	111	450	77	18 090	80 963	2	12
April	14 161	190	569	27	14 947	71 556	—	1
May	17 343	164	321	64	17 891	92 892	—	1
June	16 070	216	386	42	16 713	79 878	2	66
<b>1998-99</b>								
July	15 610	198	489	77	16 374	76 509	2	10
August	16 124	226	491	102	16 942	87 513	1	13
September	r20 122	208	743	85	r21 158	r 107 662	2	49
October	r20 224	206	928	49	r21 408	r 107 181	4	31
November	r13 307	211	645	32	r14 196	r67 282	1	11
December	r14 491	r 151	r 502	r54	r15 197	r80 902	2	15
January	12 410	85	300	22	12 817	59 206	2	10

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1996, the wine type categories are not necessarily comparable with earlier data.

(b) Imports cleared for home consumption, see Explanatory Note 4.

(c) Exports may include sales made by exporters other than winemakers.

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, January 1999

Country/Region	WINE TYPE.....				TOTAL WINE.....	
	<i>Table</i>	<i>Fortified</i>	<i>Sparkling</i>	<i>Other</i>	<i>Quantity</i>	<i>Value</i>
	L	L	L	L	L	\$'000
Fiji	27 023	3 000	6 750	—	36 773	167
New Zealand	1 839 926	4 266	74 973	11 970	1 931 135	4 035
Papua New Guinea	87 703	292	1 638	—	89 633	168
Total Oceania and Antarctica(a)	1 997 156	8 053	85 637	11 970	2 102 816	4 507
Belgium and Luxembourg	166 065	—	—	—	166 065	566
Germany, Federal Republic of	270 755	—	54	18	270 827	1 451
Ireland	150 449	—	734	—	151 183	852
Netherlands	164 894	—	—	1 500	166 394	1 069
Sweden	157 028	—	8 118	72	165 218	672
United Kingdom	5 351 384	26 500	136 224	3 647	5 517 754	26 301
Total European Union	6 415 046	26 500	145 129	5 237	6 591 912	31 580
Norway	127 668	—	—	—	127 668	446
Switzerland	124 675	—	1 500	—	126 175	727
Total Europe and the Former USSR(a)	6 685 569	26 500	146 629	5 237	6 863 935	32 858
Bahrain	14 540	—	2 430	—	16 970	28
United Arab Emirates	36 791	376	6 345	—	43 512	143
Total Middle East and North Africa(a)	71 836	466	8 946	—	81 248	272
Singapore	90 728	527	4 698	1 231	97 184	807
Thailand	30 485	16 338	6 690	1 080	54 593	162
Total Southeast Asia (a)	163 009	16 865	11 388	2 541	193 803	1 188
Hong Kong	164 827	2 000	3 762	1 602	172 191	1 115
Japan	316 264	—	828	36	317 128	1 250
Total Northeast Asia(a)	584 092	2 000	5 013	1 872	592 977	2 859
Canada	591 635	13 941	18 878	500	624 954	3 167
United States of America	2 264 743	17 033	22 946	94	2 304 815	14 081
Total Northern America(a)	2 856 513	30 974	41 824	594	2 929 904	17 258
Total Other Regions (b)	51 603	—	225	—	51 828	265
<b>Total All Countries</b>	<b>12 409 778</b>	<b>84 858</b>	<b>299 662</b>	<b>22 214</b>	<b>12 816 511</b>	<b>59 206</b>

(a) Includes other countries as detailed in Standard Australian Classification of Countries (1269.0). (b) Includes ships' stores.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania &amp; Antarctica</i>	<i>Europe &amp; the Former USSR</i>	<i>Middle East &amp; North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1995-96</b>	14 659	83 835	946	3 525	4 450	21 999	257	<b>129 671</b>
<b>1996-97</b>	17 918	95 491	974	3 698	7 067	28 906	338	<b>154 393</b>
<b>1997-98</b>	23 382	115 654	1 266	2 830	9 245	39 559	466	<b>192 401</b>
<b>1997-98</b>								
November	2 259	6 858	125	447	786	2 371	41	<b>12 887</b>
December	1 605	6 446	66	217	674	2 959	27	<b>11 996</b>
January	1 077	5 624	148	124	556	1 996	18	<b>9 543</b>
February	1 526	7 947	95	200	904	4 671	29	<b>15 371</b>
March	2 793	9 798	87	209	1 000	4 170	32	<b>18 090</b>
April	1 359	10 067	92	170	910	2 320	27	<b>14 947</b>
May	1 269	11 606	293	251	1 088	3 346	39	<b>17 891</b>
June	1 448	10 378	74	227	799	3 749	38	<b>16 713</b>
<b>1998-99</b>								
July	2 236	9 622	93	186	712	3 511	14	<b>16 374</b>
August	2 276	11 247	58	398	573	2 364	24	<b>16 942</b>
September	2 271	r13 514	6	382	839	4 120	26	<b>r21 158</b>
October	r2 230	14 021	92	348	681	r4 011	24	<b>r21 408</b>
November	3 039	6 576	26	522	665	r3 292	76	<b>r14 196</b>
December	r 922	r9 210	39	r 343	r 549	r4 105	28	<b>r15 197</b>
January	2 103	6 864	81	194	593	2 930	52	<b>12 817</b>

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–2 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** Figures relating to international trade in wine and brandy are presented in table 3 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**5** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**6** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**7** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES *continued*

**8** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**9** For further information, see *A Guide to Interpreting Time Series—Monitoring Trends, an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

### ACKNOWLEDGMENT

**10** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

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**11** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

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### ROUNDING

**13** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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